

# BUSINESS DEGREE CHECKLIST

## 2018-2019 CATALOG YEAR

### ADMISSION

Students should apply for admission to the Eccles School (Upper Division) when they are taking their final pre-business courses by submitting an online application.

*(Undergrad.Eccles.Utah.Edu > Admissions > Declare Major > #3 Apply for Admission to the Eccles School)*

### MAJOR DECLARATION

When students are admitted to the Eccles School (Upper Division), they are declared as *Business Administration BS* (Bachelor of Science). Students who would like to pursue a different Eccles School major must complete the prerequisites for that major, then submit an online application.

*(Undergrad.Eccles.Utah.Edu > Academics > Majors)*

### HONORS DEGREES

Students seeking an HBA (Honors Bachelor of Arts) or HBS (Honors Bachelor of Science) from the Eccles School must complete the Honors College's requirements and their major's honors requirements.

*(Undergrad.Eccles.Utah.Edu > Academics > Honors College)*

### TRANSFER CREDIT

Students who have transfer credit that may fulfill Eccles School requirements can petition for equivalency.

*(Undergrad.Eccles.Utah.Edu > Admissions > Transfer Students > Transfer Equivalency Guide)*

### GRADING

C- is the minimum grade for all required business courses. Credit or no credit (CR/NC) is not an option.

**To schedule an appointment with an academic advisor, please stop by SFEBB 1120, call 801.581.7853, or visit [Eccles.Link/UAS-Appts](#).**

### PRE BUSINESS CORE: 18 CREDITS

- \_\_\_ **IS 2010** – Computer Essentials
- \_\_\_ **MATH 1090** – Business Algebra (QA)
  - Will accept MATH 1050, MATH 1080, MATH 1100, or higher.
  - Will accept a score  $\geq 2$  on the AP Calculus AB/BC exam.
  - Will not accept Quantitative Literacy (QL) credits.
- \_\_\_ **ACCTG 2600** – Survey of Accounting
- \_\_\_ **BUS or ECON 2010\*** – Principles of Microeconomics
  - Will accept a score  $\geq 3$  on the AP Microeconomics exam.
  - \*All sections of BUS 2010 are reserved for Business Scholars.
- \_\_\_ **BUS 1050 or 1051** – Foundations of Business Thought
- \_\_\_ **OIS 2340** – Business Statistics (QB)
  - PREREQUISITES: C- or better in IS 2010 and MATH 1090
  - Will accept a score  $\geq 3$  on the AP Statistics exam.

### OPEN UPPER DIVISION CORE: 9 CREDITS

- \_\_\_ **BUS 3800-3870\*** – 1 course from the Business & Social Science category
- \_\_\_ **BUS 3900-3960\*** – 1 course from the Business & Humanities category
  - \*All sections of BUS 3800 and BUS 3900 are reserved for Business Scholars.
- \_\_\_ **MGT 3810 or 3815\*** – Business & Professional Communication (CW)
  - PREREQUISITE: B- or better in EAS 1060, WRTG 2010, or WR2
  - Will accept HONOR 3200.
  - Will accept WRTG 3016 for all Eccles School majors except Management and Operations.
  - \*All sections of MGT 3815 are reserved for Business Scholars.

### CLOSED UPPER DIVISION CORE: 27 CREDITS

- \_\_\_ **ACCTG 3600 or 3601** – Principles of Accounting
- \_\_\_ **FINAN 3040 or 3041** – Financial Management (QI)
- \_\_\_ **FINAN 3050** – Introduction to Investments (QI)
  - PREREQUISITE: C- or better in FINAN 3040 or 3041
- \_\_\_ **IS 4410 or 4411** – Information Systems
- \_\_\_ **MGT 3680 or 3681** – Human Behavior in Organizations
- \_\_\_ **MKTG 3010 or 3011** – Principles of Marketing
- \_\_\_ **OIS 3660 or 3661** – Operations Management
- \_\_\_ **STRAT 3410** – Business Law
- \_\_\_ **STRAT 5700 or 5701** – Strategic Management
  - PREREQUISITES: C- or better in FINAN 3040 or 3041, MGT 3680 or 3681 and MKTG 3010 or 3011

### MAJOR REQUIREMENTS: 21+ CREDITS

*See next page.*

Students with questions about University of Utah, General Education, and Bachelor's Degree requirements should contact the Academic Advising Center. SSB 450 | 801.581.8146 | [advising.utah.edu](http://advising.utah.edu)

## UNIVERSITY OF UTAH REQUIREMENTS

- 122 credits (minimum)
- 40 upper division credits (minimum)
- 2.0 cumulative GPA (minimum)
- Residency Hours ([registrar.utah.edu](http://registrar.utah.edu))

## GENERAL EDUCATION REQUIREMENTS: 24+ CREDITS

|   | <i>Minimum Grade</i> |
|---|----------------------|
| <input type="checkbox"/> American Institutions (AI)                             | D- or CR             |
| <input type="checkbox"/> Lower Division Writing (WR2) – WRTG 2010 or equivalent | B- or C-             |
| <input type="checkbox"/> Fine Arts (FF)   | D- or CR             |
| <input type="checkbox"/> Fine Arts (FF)   | D- or CR             |
| <input type="checkbox"/> Humanities (HF)  | D- or CR             |
| <input type="checkbox"/> Humanities (HF)  | D- or CR             |
| NOTE: BUS 1051 does not count as an HF for Eccles School majors.                |                      |
| <input type="checkbox"/> Physical/Life Science (SF)                             | D- or CR             |
| <input type="checkbox"/> Physical/Life or Applied Science (SF/AS)               | D- or CR             |
| ** Quantitative Reasoning (QA) – satisfied by MATH 1090                         | C-                   |
| ** Quantitative Reasoning (QB) – satisfied by OIS 2340                          | C-                   |
| ** Social/Behavioral Science (BF) – waived for Eccles School majors             |                      |

## BACHELOR'S DEGREE REQUIREMENTS: 3+ CREDITS

|   | <i>Minimum Grade</i> |
|---|----------------------|
| <input type="checkbox"/> Diversity (DV)   | C- or CR             |
| ** Upper Division Communication/Writing (CW) – satisfied by MGT 3810 or 3815  | C-                   |
| ** International (IR) – satisfied by Global Perspectives  | C-                   |
| ** Bachelor of Science (RECOMMENDED)  |                      |
| Quantitative Intensive (QI) – satisfied by FINAN 3040 or 3041 and 3050  | C-                   |
| OR  |                      |
| <input type="checkbox"/> Bachelor of Arts (not recommended for Eccles School students)<br>at least 2020 level proficiency in a foreign language | C- or CR             |

\*\* denotes courses satisfied by Eccles School requirements

## NOTES:

*Understand organizational culture. Learn how to adapt to change, inspire change, and facilitate the accomplishment of strategic goals.*

**Admission to the Management major is competitive. Please visit [Eccles.Link/MGT-Admission](https://eccles.utah.edu/link/mgt-admission) for information about admission criteria and policies.**

In addition to completing the University of Utah's and David Eccles School of Business' core requirements, students seeking a Bachelor's Degree in Management must complete the following courses. Students can find full course descriptions and requisite details in the [general catalog](#) and on the [class schedule](#).

### CORE: 6 CREDITS

\_\_\_ **MGT 5500** – Leadership through Emotional Intelligence

PREREQUISITE: C- or better in MGT 3680 or 3681

*Topics include: self-awareness and understanding, effective verbal and nonverbal communication, giving and receiving feedback, leadership styles and skills, managing others and workplace conflict, organizational leadership and social responsibility.*

\_\_\_ **MGT 5600** – Business Ethics

PREREQUISITE: C- or better in MGT 3680 or 3681

*Topics include: stakeholder demands, ethical conflicts, and management's responsibility in resolving key societal problems (including ecology, racial discrimination, urban blight, financing education and efficiency in government and international relations).*

### ELECTIVES: 12 CREDITS

\_\_\_ Students must complete **12 credits of electives**. **Students must take MGT courses to fulfill at least 6 of the 12 credits**. Management elective options include—but are not limited to—the following courses. For the most up-to-date offerings, students should consult the class schedule and their academic advisor. Management elective options are grouped by industry or interest area. However, students are not limited to a single grouping; they may choose credits from multiple categories.

#### Organizational Leadership

**MGT 3600** – Managing & Working in Groups & Teams

**MGT 3710** – Leadership & Sustainability in Living Systems

**MGT 4810** – Advanced Professional Communication

PREREQUISITE: C- or better in MGT 3810 or 3815

**MGT 4860** – Managing Organizational Conflict

**MGT 5510** – Principles of Human Resource Management

**MGT 5810** – Managing Diversity in Organizations (CW/DV)

**MGT 5850** – Current Topics in Management

**MGT 5880** – Daniels Fund Ethics Initiatives Internship

PREREQUISITES: 3.3+ GPA, C- or better in MGT 3680 or 3681, and full major status in Management

*Students are enrolled by application only.*

**STRAT 5750** – Profiles of Leadership

*Students are enrolled by application only.*

### Health Care Management

- MGT 3500** – Challenges of the US Healthcare Management System
- MGT 3510** – Healthcare Innovation
- MGT 3600** – Managing & Working in Groups & Teams
- MGT 3900** – Medical Care Practice Management
- MGT 4860** – Managing Organizational Conflict
- MGT 5810** – Managing Diversity in Organizations (CW/DV)

### Alternative Electives

- ACCTG 5000** – Accounting Information Decision Making  
PREREQUISITE: C- or better in ACCTG 3600 or 3601
- ENTP 5850** – Special Topics in Entrepreneurship
- FINAN 4040** – Intermediate Corporate Finance  
PREREQUISITE: C- or better in FINAN 3040 or 3041
- MGT 4999** – Management Honors Thesis/Project  
PREREQUISITES: Member of the Honors College and department consent
- MKTG 4310** – Digital Marketing & Analytics  
PREREQUISITE: C- or better in MKTG 3010 or 3011
- MKTG 4500** – Introduction to Advertising  
PREREQUISITE: C- or better in MKTG 3010 or 3011
- OIS 5620** – Global Supply Chain Management (IR)  
PREREQUISITE: C- or better in OIS 3660 or 3661
- STRAT 5750** – Profiles of Leadership  
*Students are enrolled by application only.*
- STRAT 5850** – Special Topics in Strategy

### **GLOBAL PERSPECTIVES: 6 CREDITS**

\_\_\_\_ **MGT 4900** – International Management (IR)

*Topics include: the macro-international environment (including political, legal, social, cultural, technological, and business contexts), how different stakeholders perceive international management issues, and emerging markets and economies for international business.*

\_\_\_\_ **1 university-approved International (IR) course**